

**Discussion of P. Bacchetta, E. Mertens, and E. van  
Wincoop paper**  
***“Predictability in Financial Markets:  
What Do Survey Expectations Tell Us?”***

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**The usual disclaimers apply.**

# Contribution

- Novel and original approach to understand predictability of excess returns of asset prices
- Uncover important stylised facts
  1. Predictability of forecast errors suggestive of violation of strong rationality by agents
  2. Money market as exception
- New dataset on surveys for 4 asset markets
- Great paper – difficult to discuss

# The idea

$$q_{t+n} = \alpha + \beta x_t + u_{t+n} \quad (1)$$

$$(q_{t+n} - E_t q_{t+n}) = \gamma + \delta x_t + v_{t+n} \quad (2)$$

$$E_t q_{t+n} = \mu + \lambda x_t + w_{t+n} \quad (2')$$

- RE theory:  $\beta \approx \lambda$  and  $\delta = 0$  (by definition:  $\beta - \lambda = \delta$ )
- Empirically:  $\beta \approx \delta \neq 0$  and  $\lambda = 0$  (FX, equity & bonds)
- $\beta \approx \delta = 0$  and  $\lambda \neq 0$  (money market)

→ violation of strong form of rationality (?)

(though  $\beta \neq 0$  ok if  $x_t$  correlated e.g. with risk premium; but then also  $\delta \neq 0$  should hold)

# Discussion

- Careful analysis of paper & uncovering of really neat stylised fact
- Are these findings economically meaningful & important ?
- Can we go a step further – what are explanations for apparent “puzzle” ?

# Query #1: Risk premia

- Causality may run from expectational errors to excess returns:  $q_{t+n} = rp + e_{t+n}$  and  $E_t q_{t+n} = rp$
- Hence any variable predicting  $e_{t+n}$  has same coefficient for  $q_{t+n}$  (Gourinchas & Jeanne 2004)
- Test for role of risk premia, e.g. Fama (1984):

$$\Delta s_{t+k} = \alpha + \beta(f_t^k - s_t) + \eta_{t+k} \quad (\text{x})$$

$$f_t^k - s_{t+k} = \gamma + \delta(f_t^k - s_t) + v_{t+k} \quad (\text{z})$$

which yields:  $\beta = \text{cov}(\Delta_k s_{t+k}, f_t^k - s_t) / \text{var}(f_t^k - s_t)$

$$\delta = \text{cov}(f_t^k - s_{t+k}, f_t^k - s_t) / \text{var}(f_t^k - s_t)$$

# Fama decomposition

- Literature suggests that significant FX excess returns exist which can be predicted using current information and the variance of these returns is larger than the variance of expected FX changes
- Outcome is that to explain the observed data, agents must be very risk averse
- Does this hold for exercise with survey data of present paper?

## Query #2: Measurement error

- How good is the quality of the surveys?
  - Agents tend to have much shorter time horizon
  - Incentives for participants to report accurately
- Note: measurement error biases results only to the extent that it is related to  $x_t$
- Tests of unbiasedness (U) and efficiency (E):

$$U : q_{t+n} = \alpha + \beta E_t q_{t+n} + \zeta_{t+n} \quad H_0 : \alpha = 0, \beta = 1$$

$$E : (q_{t+n} - E_t q_{t+n}) = \gamma + \sum_k \eta_k q_{t-k} + \xi_{t+n} \quad H_0 : \eta_1 = \eta_2 = \dots = 0$$

- Useful test of weak form of rationality (Fama 1991)

## 2. Measurement error

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	Unbiasedness test		Efficiency test
	$\alpha$	$\beta$	$\eta$
Australia	-0.038	0.842	0.253 **
Canada	-0.002	0.694	0.415 ***
Switzerland	-0.002	0.256 **	0.010
Germany	-0.008	0.197 **	0.099
France	-0.016	0.049 ***	0.066
U.K.	-0.034 **	0.810	-0.185
Japan	-0.021	0.546	0.095

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- Quality of overall survey data in most cases ok [here for exchange rate survey]



### 3. Stability of results

- Is the stylised fact economically meaningful?
- How does excess return predictability square with evidence of RW behaviour of asset prices?
- First piece of evidence: stability of relations over time

### 3. Stability of results

	<b>Full period</b>	<b>1986 - 1990</b>	<b>1991 - 1994</b>	<b>1995 - 1999</b>	<b>2000 - 2004</b>
<b>SURVEY ERROR</b>	coef.	coef.	coef.	coef.	coef.
Australia	-3.323***	-0.914	0.116	-5.003**	-6.128***
Germany	-2.615***	-2.499	1.112	-3.173	-8.363***
Switzerland	-2.996***	-3.463*	1.741	2.174	-8.157***
<b>EXCESS RETURN</b>					
Australia	-2.487***	-1.519*	2.081*	-4.542**	-6.461***
Germany	-2.432**	-2.172	0.685	-2.978*	-7.510***
Switzerland	-2.761***	-3.366	1.232	5.431*	-6.615***
<b>EXPECTED EXCESS RETURN</b>					
Australia	0.835***	-0.606***	1.965***	0.461	-0.333**
Germany	0.183	0.326	-0.428***	0.195	0.853**
Switzerland	0.235	0.098	-0.509***	3.257*	1.541**

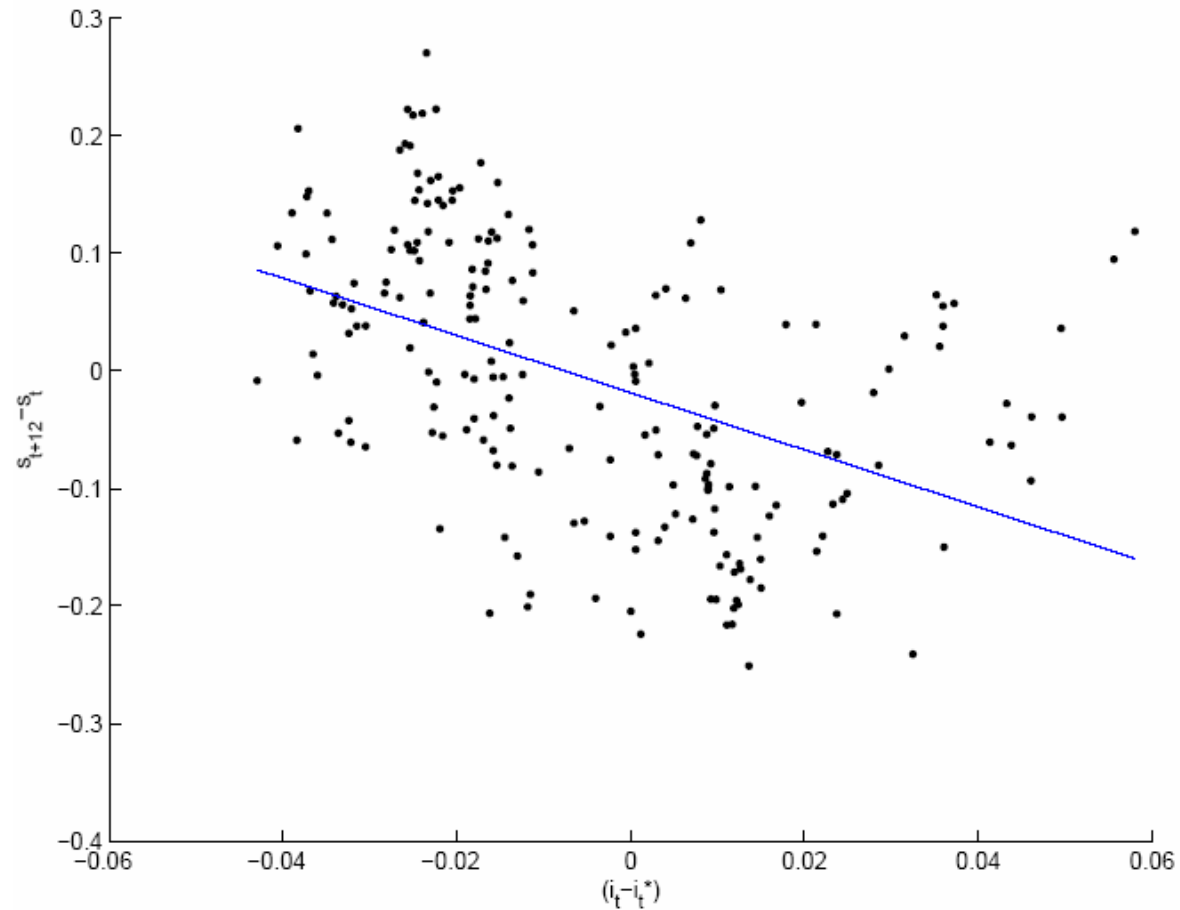
### 3. Stability of results

	<b>Full period</b>	<b>1986 - 1990</b>	<b>1991 - 1994</b>	<b>1995 - 1999</b>	<b>2000 - 2004</b>
<b>SURVEY ERROR</b>	coef.	coef.	coef.	coef.	coef.
Australia	-3.323***	-0.914	0.116	-5.003**	-6.128***
Canada	-2.024***	0.873	-0.884	-3.367***	-5.417***
France	-2.763**	0.591	1.947*	-2.654	-8.180***
Germany	-2.615***	-2.499	1.112	-3.173	-8.363***
Japan	-2.927***	-5.581**	-2.323*	-2.034	-2.467**
Switzerland	-2.996***	-3.463*	1.741	2.174	-8.157***
U.K.	-1.848	-4.000**	1.866	-0.81	-5.907***
<b>EXCESS RETURN</b>					
Australia	-2.487***	-1.519*	2.081*	-4.542**	-6.461***
Canada	-1.973***	0.548	0.117	-3.884***	-6.481***
France	-2.252**	-0.926	1.631*	-1.27	-7.474***
Germany	-2.432**	-2.172	0.685	-2.978*	-7.510***
Japan	-3.876***	-5.164**	-4.171***	3.752	-4.393***
Switzerland	-2.761***	-3.366	1.232	5.431*	-6.615***
U.K.	-1.341	-3.357**	1.899	0.162	-5.523***
<b>EXPECTED EXCESS RETURN</b>					
Australia	0.835***	-0.606***	1.965***	0.461	-0.333**
Canada	0.051	-0.325	1.001	-0.517***	-1.064***
France	0.511	-1.517	-0.316***	1.384	0.706***
Germany	0.183	0.326	-0.428***	0.195	0.853**
Japan	-0.949***	0.417	-1.849***	5.786**	-1.926***
Switzerland	0.235	0.098	-0.509***	3.257*	1.541**
U.K.	0.507	0.643	0.033	0.972	0.384

## 4. Noise

### Is the stylised fact economically meaningful?

Figure 1: Predictability of Excess Return on Deutschmark



# 4. Noise

Correlation coefficient betw.  $E_t q_{t+12}$  and abs. forecast error =  $-0.13$

	Full period		1986 - 1990		1991 - 1994		1995 - 1999		2000 - 2004	
	coef.	absolute forec. error	coef.	absolute forec. error	coef.	absolute forec. error	coef.	absolute forec. error	coef.	absolute forec. error
<b>EXPECTED EXCESS RETURN</b>										
Australia	0.835***	0.092	-0.606***	0.105	1.965***	0.058	0.461	0.090	-0.333**	0.085
Canada	0.051	0.051	-0.325	0.043	1.001	0.122	-0.517***	0.100	-1.064***	0.058
France	0.511	0.103	-1.517	0.051	-0.316***	0.085	1.384	0.087	0.706***	0.138
Germany	0.183	0.103	0.326	0.106	-0.428***	0.089	0.195	0.121	0.853**	0.105
Japan	-0.949***	0.110	0.417	0.050	-1.849***	0.122	5.786**	0.120	-1.926***	0.079
Switzerland	0.235	0.106	0.098	0.113	-0.509***	0.133	3.257*	0.106	1.541**	0.079
U.K.	0.507	0.085	0.643	0.043	0.033	0.100	0.972	0.099	0.384	0.124

- There is basically a zero correlation coefficient between size of forecast error and whether or not forward discount affects expectations
- Indicative that weak form of RE holds: use of forward discount to predict exchange rates, ceteris paribus, does not lower forecast error

## 5. Other predictors

- Does the puzzle hold for other  $x_t$ ?
- Engel, Mark and West (2007): it is changes in *expectations* of future fundamentals that should affect asset prices

## 5. Other predictors

- Use of *expected change in forward discount / interest rate differential* as predictor (from Table 5 of BMW)
- Results are quite similar to those of BMW Table I – puzzle is persistent !
- Further support for BMW argument

<b>SURVEY ERROR</b>	<b>coef</b>	<b>std. error</b>
Australia	-5.075 *	-3.004
Canada	-1.266	-0.970
Switzerland	-9.824 ***	-2.367
Germany	-8.591 ***	-2.448
France	-8.158 ***	-2.368
U.K.	-3.909	-2.493
Japan	-5.752	-4.380

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<b>EXCESS RETURN</b>		
Australia	-6.271 *	-3.178
Canada	-0.827	-0.849
Switzerland	-11.477 ***	-2.230
Germany	-6.827 ***	-2.256
France	-6.749 ***	-2.355
U.K.	-2.325	-2.224
Japan	-8.245 *	-4.266

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<b>EXPECTED EXCESS RETURN</b>		
Australia	-1.196	-2.663
Canada	0.438	-0.515
Switzerland	-1.653	-1.388
Germany	1.763	-1.539
France	1.409	-0.961
U.K.	1.583	-1.083
Japan	-2.493 *	-1.356

## 6. Heterogeneity of agents

- If violation of RE is key, does it apply equally to all survey participants?
  - Do “good” forecasters have the same model as “poor” forecasters, i.e.  $\beta \approx \delta \neq 0$  and  $\lambda = 0$  ?
- Evidence: Huge forecaster heterogeneity for US monetary policy prediction (Berger, Ehrmann and Fratzscher 2006)
  - Individual forecasters’ Taylor rules different
  - Good forecasters’ prediction errors do not relate to same determinants as FOMC decisions
- Is there similar evidence in BMW data?



# Summary

- Important contribution, stylised fact
- Key for understanding behaviour & predictability of asset prices, esp. exchange rates
- Can we go a step further and find an explanation?
- Survey data is always an issue
- What is an appropriate model for empirical test?
- How to account for size of variations over time